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C. H. SMITH

Woodcrest Farm

Faribault, Minnesota



1931 Wholesale and Retail Price List of Standard and Rare Gladiolus Bulbs

READ THIS BEFORE ORDERING

I take great care to have everything true to name and will replace free or refund the money, on any stock untrue to name. If for any reason you are not satisfied with the stock when received, return it and your money will be refunded including transportation charges you have paid. I want only satisfied customers.

TERMS AND DISCOUNT

Cash or 25% down and balance C. O. D. All orders are received subject to prior sale. Discounts do not apply on collections or any other goods than gladiolus bulbs. Half dozens will be sold at the dozen rate, 25 at the 100 rate and 250 at the 1,000 rate. Minimum item of bulbs 10c; of bulblets 15c. When quoted by the quart we supply pints and half pints at the quart rate if desired. 250 bulblets at the 1,000 rate if the 250 bulblets would not be less than 15c. On all cash orders you may select extra bulbs or bulblets as follows:

5% extra on orders from \$2.00 to \$10.00; 10% extra on orders from \$10.00 to \$25.00; 15% extra on orders from \$25.00 or over. On all orders mailed before Mar. 15 an additional 5% in bulbs over above amount may be selected.

All prices quoted are postpaid on orders for \$1.00 or more. If order is less than \$1.00 please add 20c to help pay cost of postage, packing and handling. All mail orders for less than \$1.00 are filled at a loss and there is usually no profit on less than \$2.00 orders hence no discount is allowed on less than \$2.00 orders.

If you want \$25.00 worth or more of varieties quoted by the 100 or 1,000 ask for special price by express collect. You can often save 10 to 25% by this method.

LOCATION

We own a 50 acre farm on the paved Jefferson Highway (No. 1) 1¼ miles due north of court house. We grow gladiolus, peonies, iris, delphiniums, lillies, tulips, pansies, and many such perennials as gaillardia, coreopsis, daisies, etc., also many annual flowering plants as well as vegetable plants. We invite you to stop to see us if you ever pass this way. The latch string is always out.

OUR 1930 BULB CROP NORMAL OR ABOVE

Visitors to our gardens in 1930 from many parts of the United States, told us that the Cannon River Valley was the most favored section they saw anywhere. Our farm is in the Cannon Valley. We had normal rainfall except in late July and August so our bulbs are normal to above normal in size and quality.

Abbreviations: (K) Kunderd; (Hb.) Hornberger; (Kp.) Kemp; (D) Diener; (B) Brown; (Br.) Briggs; (F) Fischer; (C) Coleman; (A) Austin; (Dec. Decorah Gladiolus Gardens; (Bett.) Bettscher; (Hy.) Houdyshell; (Salb.) Salbach; (Pf.) Pfitzer

A. B. KUNDERD (K) Ruffled creamy pink. M. 3 for 10c.

A. E. KUNDERD (K) Ruffled salmon pink. No. 4, 15c.

AFLAME (Hb.) A four foot begonia rose. Prim. Grand. L. 35c; M. 20c; bts. doz. 15c.

ALBANIA (Kp.) Wide open pure white. L. 2 for 10c; Doz. 40c; 100 \$2.40; M. doz. 30c; 100 \$1.40.

ALICE TIPLADY (K) Fine burnt orange. L. 2 for 10c; doz. 40c.

A. V. BUNCE (Bill) A dainty yellow prim. L. 2 for 14c.

ALMA GLUCK (Gage) Peach red prim. Yellow throat. Early. L. 2 for 10c; doz. 40c; M. doz. 30c.

ANNA EBERIUS (D) Rich velvety purple. M. 3 for 10c; doz. 30c.

ANNIE LAURIE (B) Heavily ruffled delicate pink, overlaid rose pink, light purplish lines in throat. Will be a great commercial and florists glad. L. 2 for 16c; doz. 80c; M. 2 for 12c; doz. 60c; 100 \$2.80; No. 5 100 for \$1.00. Bts. 1000 for \$1.

APRICOT GLOW (Palmer) Finest soft clear apricot buff prim on the market, L. 12c; M. 2 for 20c.

ARABIA Very dark red, buds black. M. 2 for 10c.

ATTRACTION. Very early bright soft red. L. 2 for 10c; doz. 40c.

BALBOA (Br.) Orange salmon, very fine. L. 12c.

BARON HULOT. Dark violet, nearly blue. L. 2 for 16c; M. 2 for 12c.

BENGAL TIGER. Red, darker red streaks. L. 2 for 10c; M. 3 for 10c.

BERTY SNOW (Mair) Beautiful new lavender. L. 40c.

BETTY JOY (Bill) Soft pinkish white. L. 10c; M. 2 for 16c.

BETTY NUTHALL (Salb.) Very tall late orange pink. A handsome Glad that will be a great commercial. No. 4 20c; bts. doz. 25c.

BLUE JAY. Blue with purple blotch, tipped yellow. L. 12c; M. 10c.
 B. L. SMITH (K) Fine lavender, creamy throat. M. 2 for 10c; doz. 40c.
 BOBBY (K) Deep rose red, deeper blotch. M. 2 for 10c.
 BREAK O'DAY (Bill) Beautiful soft pink, tips of petals darker, with soft cream throat. Very fine early cutflower. Good propagator. We are sure it will please you. L. 2 for 10c; doz. 40c; 100 \$2.00; M. doz. 30c; 100 \$1.40; bts. 1000 50c; qt. \$1.00.
 BUTTER BOY (K) Fine strong early yellow prim. No. 1 2 for 10c; doz. 50c.
 CAPT. BOYNTON (Boynton) Very fine large commercial lavender. L. 2 for 10c; doz. 50c; M. 3 for 10c; doz. 35c.
 CARA MIA (Miller) Fine early pink. L. 30c.
 CARDINAL PRINCE (K) Clear cardinal red. L. 2 for 14c; doz. 60c.
 CARMEN SYLVA (Dec.) No finer all around white. Tall, straight, many open, perfect placement, stands hot sun wonderfully well. L. 2 for 10c; doz. 40c; 100 \$2.40; M. doz. 30c; 100 \$1.40.
 CAROLUS CLUSIUS. Early light pink that is a coming cut flower. L. 30c; M. 20c.
 CATHERINE COLEMAN (C) One of the grandest pinks in existence. L. 12c; M. 2 for 16c.
 COPPER BRONZE (K) The name tells the color. Very popular. L. 2 for 16c; doz. 80c; M. 2 for 10c; doz. 50c; bts. 100 15c.
 CRIMSON GLOW. The standard dark red. Always a dependable bloomer. L. 2 for 10c; doz. 40c; 100 \$2.40; M. doz. 25c; 100 \$1.40; 1000 \$10.00. No. 5 100 90c; 1000 \$8.00; bts. 1000 60c.
 CRINKLES (K) Intensely ruffled, rose pink. L. 2 for 16c; M. 2 for 10c.
 CHAS. DICKENS. J. D. Long call this the "New Ford" as it is an improvement on Henry Ford in many ways, being a tall radiant purple with good placement. No. 3 2 for 14c; doz. 60c.
 DEL ORO (Burbank) Tall salmon, darker throat blotch. L. 2 for 14c; doz. 60c; M. 2 for 10c; doz. 40c.
 DIANA. Fine commercial red. L. 2 for 10c; doz. 40c; M. doz. 30c.
 DOROTHY WHEELER (K) Clear rose pink prim. L. 2 for 10c; doz. 40c.
 DRACO GLORIOSA. Very pretty buff yellow. L. 2 for 14c; M. 2 for 10c.
 DR. BENNETT (D) The finest bright red of all glads. L. 2 for 14c; doz. 70c; 100 \$5.00; bts. 1000 \$2.00.
 DR. MOODY (Kinyon) Fine early lavender. M. 20c; bts. doz. 15c.
 DR. NELSON SHOOK (K) Ruffled deep tyrian rose. Tall stout plant. L. 15c; M. 10c; bts. 100 40c.
 DR. VAN FLEET (K) Very early fine rose pink with touch of yellow. L. 2 for 10c; doz. 50c; M. 3 for 10c; doz. 30c.
 E. B. WILLIAMSON (K) Mallow purple prim. Rare shade, early. M. 3 for 10c; doz. 30c; 100 \$1.80; S. 100 \$1.00.
 ED. SPRINGER (K) Rose pink, red marking, bordered white, on lower petals. A very striking flower. L. 15c; 2 for 25c; M. 10c; 3 for 25c.
 ELF (D) Lemon yellow bud, pure white bloom, with yellow lip. Tall stout plant. Fine cut flower. L. 2 for 10c; doz. 40c; M. 3 for 10c; doz. 30c.
 ELIZABETH TABOR (Hinkle) Very early. Similar in color to Pendelton. Cut when first bloom opens. L. 2 for 10c; doz. 40c; M. doz. 30c; 100 \$1.80.
 EMILY AUBRUN (Lem.) Smoky bronze, cherry blotched. No. 3, 10c; 3 for 25c; bts. 100 25c.
 ETHELYN (F) Tall golden yellow prim. Very handsome for table decoration. L. 2 for 10c; doz. 50c; M. 3 for 10c; doz. 35c; bts. 100 15c.
 EVELYN KIRTLAND (A) One of the three most popular cut flower glads in existence. L. 2 for 10c; doz. 40c; M. 3 for 10c; doz. 30c.
 FINN MALMGREN (Dec.) Fine ruffled scarlet red. L. 20c.
 FERN KYLE (K) Large creamy white. L. 2 for 10c; M. 3 for 10c.
 FRANK J. SYMMES (D) Large late dark salmon, scarlet blotch. Tall grower, fine cut flower. L. 2 for 10c; doz. 40c; M. 3 for 10c; doz. 30c.
 GERTRUDE ERREY (Errey) Shell pink with white center. M. 3 for 10c.
 GIANT NYMPH (C) Grand large light pink. A super glad. Fine for cut flower or showroom. L. 2 for 10c; doz. 40c; 100 \$2.40; M. doz. 30c; 100 \$1.40.
 GLADDIE BOY (Bill) Pink blending to yellow throat. Extra fine. L. 10c. M. 2 for 14c.
 GLORIANA (Belt.) Finest pure salmon, yellow throat. L. 10c; 3 for 25c; doz. 90c.
 GLORY OF U. S. A. (Cary) Rich orange salmon edged and veined scarlet. Apricot and cream throat. Large flowers, Strong plant. No. 1 \$5.00.
 GOLD (DEC.) Fine clear yellow, throat shade deeper, perfect placement. L. 2 for 10c; doz. 40c; 100 \$2.80; M. doz. 30c; 100 \$1.60; 1000 \$12.00.
 GOLDEN DREAM (Gross) Beautiful clear yellow on tall stout spike. L. 10c; 3 for 25c; doz. 90c; 100 \$6.00; M. 2 for 14c; doz. 70c; 100 \$4.50; bts. 100 20c.
 GOLDEN FRILLS (K) tall heavily ruffled prim. Grand. Deep yellow with light red line in lower petals. L. 10c; M. 2 for 10c.
 GOLDEN LIGHT (K) New large flowered yellow. L. 15; M. 10c; 3 for 25c.
 GOLDEN MEASURE (Kel.) Strong tall light yellow. No. 1 10c; 3 for 25c.
 GOLDEN SWALLOW (A) A beautiful ruffled all yellow prim. Pointed petals. L. 2 for 10c; doz. 40c; 100 \$2.40; M. 3 for 10c; doz. 30c; 100 \$1.60.
 GOLDFINCH (Crow) Seedling of Golden Dream. Pure yellow, deeper than Golden Dream. Very fine. No. 1 \$1.50; bts. doz. \$1.00.
 HALLEY. The most popular salmon pink cut flower. L. 2 for 10c; doz. 40c; 100 \$2.00.
 HARBINGER (Sanford) A much improved Alice Tiplady. L. 10c; M. 2 for 14c.
 HEAVENLY BLUE (Pf.) A fine light blue, perfect placement. M. 20c.
 HELEN HOWARD (A) Fine tall bronzy buff, amber yellow throat. L. 25c; M. 15c.
 HENRY FORD (D) Rich clear purple. No. 3, 3 for 10c; doz. 30c; 100 \$2.00.
 HOPE HAMPTON (D) Strawberry pink and peach red. L. 15c; 2 for 25c.
 HYE NYE (A) The 4 to 5 ft. basket glad. Old rose and yellow. Fine in basket with Golden Dream. No. 1, 10c; 3 for 25c.
 ILLUMINATOR (Hinkle) Vivid carmine red, blue throat lines. Stands heat well. L. 2 for 12c; doz. 50c; M. 2 for 10c; doz. 40c.
 IWA (Bett.) Handsome clean strong growing pink, darker blotch. L. 2 for 16c; doz. 70c; 100 \$4.40; M. 2 for 10c; doz. 50c.
 JACOBA VAN BEIREN. Violet purple. L. 10c; 3 for 25c.

JANE ADAMS (Dec.) Immense light lavender with lighter throat. Very popular. M. 15c; 2 for 25c; bts. doz. 15c.

JANET (Crow) Prim, grand. Not hooded. Extra large velvety smoky gray, shaded deep peach pink. No. 1, 50c; bts. 10 for 50c.

JENNIE LIND (Dec.) Apricot pink, yellow throat. Very fine. M. 2 for 10c.

JEWEL (K) Beautiful pink prim. Yellow throat, not hooded. Fine for cut flower and sprays. L. 2 for 10c; doz. 40c; 100 \$2.40; M. doz. 30c; 100 \$1.60.

JOHN T. PIRIE (K) Mahogany brown, darker throat. L. 2 for 16c; M. 2 for 10c.

KUNDER'S YELLOW WONDER (K) A tall early yellow, good placement. L. 2 for 16c; doz. 80c; 100 \$5.00; M. 2 for 10c; doz. 50c; 100 \$3.50; bts. 100 15c.

LACINATUS (K) Small pink deeply lacinated. No. 2, 2 for 12c; M. 2 for 10c; doz. 50c.

LADY BYNG (Gilchrist) Early shell pink prim. Not hooded. L. 2 for 14c; M. 2 for 10c.

LA PALOMA (Dusinberre) Bright vivid orange. Handsome shade. Visitors greatly admire it. Tall strong healthy grower. No. 1, \$1.00; bts. each 15c.

LONGFELLOW (Dec.) Bright wide open handsome pink. Perfect placement, many open. Fine for cut flowers and sprays. No. 2, 2 for 14c; doz. 70c; M. 2 for 10c; doz. 50c; 100 \$3.00.

LOS ANGELES (Hy.) Shrimp pink, red feathering. Very popular. L. 2 for 10c; doz. 40c; M. 3 for 10c; doz. 30c.

LOUISE (Wright) Lavender, wine red blotch. L. 2 for 10c; M. 3 for 10c.

LOUVAIN (Groff) Very large light pink. Fine for cut flower or exhibition. L. 12c; M. 10c.

LOVELINESS. Wide open soft cream. Handsome No. 1, 10c; M. 2 for 14c.

LOYALTY (A) Clear yellow, about the shade of Golden Dream but larger. Tall strong grower. No. 1, 75c.

MAIDEN'S BLUSH. Very early blushing pink prim. Plant this about July 1 and you will have fine blooms in Sept. Also fine greenhouse forcer. No. 1, 2 for 10c; doz. 40c; 100 \$2.00; per 1000 by express \$10.00.

MANDARIN (Dec.) Early orange prim; clear yellow throat. No. 1, 25c.

MARIAN KOCH (A) Pinkish white with pink needlepoint tips. No. 1, 40c.

MARIE KUNDER (K) A popular early ruffled snow white with pointed petals. M. 2 for 10c.

MARIETTA. Large rich salmon, red blotch. L. 2 for 10c; doz. 50c.

MARMORA (Errey) Smoky gray lavender, purple blotch. M. 25c.

MARNIA (Kp.) Beautiful live orange. Best on the market at the price. Fine commercial. Tall strong grower and good propagator. No. 1, 2 for 16c; doz. 70c; 100 \$4.00; No. 2, 2 for 12c; doz. 60c; 100 \$3.50; No. 3, 2 for 10c; doz. 50c; 100 \$2.50; No. 4, doz. 35c; 100 \$2.00; No. 5, doz. 25c; 100 \$1.00; bts. 1000 75c;

MARSHALL FOCH (K) Large ruffled salmon pink. L. 10c; M. 2 for 10c.

MARY FENNEL (K) Handsome lavender pink. L. 2 for 10c; M. 3 for 10c.

MARY FREY (Gel.) Very fine early lavender, with dark blotch. An early Mrs. Peters. M. 15c; 2 for 25c.

MARY JANE (K) A popular pleasing light silvery lavender. No. 4, 15c.

MIDSUMMER DREAM (K) Large soft red prim. Similar in color to rose mist. L. 2 for 10c; doz. 50c; M. 3 for 10c; doz. 30c.

MILADY IMOGENE (A) A daintily frilled snow white prim, not hooded. M. 15c; 2 for 25c.

MING TOY (K) Handsome wide open buff and yellow prim. L. 2 for 10c; doz. 50c.

MINUET (C) The finest lavender by which all other lavenders are judged. L. 20c.

MISSION BELLS (B) Heavily hooded orange pink prim, grand. A beauty. L. 15c; M. 10c.

MISS MADISON (Boynton) Beautiful light pink cut flower. L. 2 for 10c; doz. 50c; M. 3 for 10c; doz. 30c.

MR. MARK Best low priced blue. L. 2 for 10c; M. 3 for 10c.

MR. W. H. PHIPPS (D) The wonder pink glad. Often nearly the whole spike open at once. No. 2, 2 for 14c; doz. 70c; M. 2 for 10c; doz. 50c.

MRS. MARY S. BURKE (D) Tall yellow and apricot. L. 2 for 10c; M. 3 for 10c.

MRS. F. C. HORNBERGER (Hb.) Large tall clear white. Many open. Great show flower. No. 2, 12c; M. 2 for 16c; doz. 70c; bts. 100 25c.

MRS. F. C. PETERS (F) best blotched late lavender. Very fine cut flower. You can't go wrong on this fine glad. L. 2 for 10c; doz. 50c; 100 \$2.40; M. 3 for 10c; doz. 30c; 100 \$1.60; bts. 1000 50c.

MRS. F. PENDLETON (K) Pink, maroon blotch. A great seller. L. 2 for 10c; doz. 40c; 100 \$2.40; M. doz. 30c; 100 \$1.60.

MRS. H. E. BOTHIN (D) Fine late blotched pink. Grand for cut flower and sprays. L. 2 for 10c; doz. 40c;

MRS. PRESTGARD (Dec.) Very fine white. L. 10c; 3 for 25c.

MRS. LEON DOUGLAS (D) One of the largest and tallest glads in existence. Begonia rose, striped scarlet. L. 2 for 16c; doz. 70c; M. 2 for 10c; doz. 50c; bts. 1000 80c.

MRS. NEWEL VANDERBILT (D) Tall stout ruffled salmon pink. Long spike for basket use. L. 2 for 10c; doz. 50c.

MRS. P. W. SISSON (C) About the finest clear cameo pink. Tall strong grower, several open. Outstandingly beautiful. L. 2 for 18c; doz. 80c; M. 2 for 12c; doz. 60c; bts. 100 15c.

MRS. VAN KONYENBURG (Pf.) Tall clear light blue. The best in this shade. M. 15c; 2 for 25c.

MURIEL. Good lavender. Dark throat blotch. L. 2 for 10c.

NANCY HANKS (Sal.) Apricot to orange pink. Stands heat well, very popular, even in Europe where it has been a prizewinner. L. 2 for 16c; M. 2 for 10c; doz. 50c.

NIAGARA. Old, but a beautiful cream shading to pink. M. 3 for 10c.

NIMROD. Early dark satiny tall red. No. 1, 2 for 16c.

NIXIE (D) Large attractive Jasjer pink. L. 10c.

OPALESCE (Bill) Pale lavender with darker throat line. Good commercial. L. 2 for 10c; doz. 50c; M. 3 for 10c; doz. 30c; 100 \$1.80.

ORANGE OUFEN. Beautiful copper orange prim. Very popular and handsome. L. 2 for 10c; doz. 50c; 100 \$3.20; M. 3 for 10c; doz. 30c; 100 \$1.80.

ORANGE WONDER (Kp.) Large deep orange, tall, well named. No. 3, 40c.
 ORCHID LADY. Very large early orchid lavender. M. 20c; 3 for 50c; bts. doz. 25c.
 PASTELLINE. Fine tall soft yellow prim, with golden yellow lower petals. M. 15c; 2 for 25c.
 PATRICIA CARTER (K) Dainty soft clear light pink prim. L. 30c; M. 20c; S. 15c.
 PFITZER'S TRIUMPH (Pf.) Wonderful large orange red. One of the most popular glads on the market. L. 30c; M. 20c; S. 15c; bts. doz. 25c.
 PHAENOMEN (Pf.) Fine pink with all yellow lower petals. M. 2 for 10c.
 PINK WONDER (Kp.) About the largest light pink. Often winner for largest flower in show. L. 2 for 10c; doz. 40c.
 PRIDE OF WANAKAH. Rich lavender rose, deeper in throat. Should be in every collection. L. 2 for 16c; M. 2 for 10c; doz. 40c.
 PRIMATE (Crow) A giant clear yellow prim. Often 4 to 5 feet high. Grand cut flower. No. 1, 20c; 3 for 50c.
 PRINCELY (Kp.) Fine florists white. L. 10c; 3 for 25c.
 PURPLE GLORY (K) Beautifully ruffled deep velvety maroon. L. 2 for 16c; M. 2 for 10c.
 PURPLE QUEEN (K) Large rich ruffled aster purple. Tall and straight. Fine. L. 15c; 2 for 25c; M. 10c; 3 for 25c; doz. 90c.
 QUEEN OF BREMEN (Zim.) Fine lavender pink cutflower. In a class by itself. M. 25c; bts. 100 25c.
 QUINTON (Kp.) Tall commercial pink. Early as Break O'Day. M. 3 for 10c; doz. 30c; 100 \$1.60.
 RADIANT ORANGE (A) Very large orange flower on medium tall spike. L. 35c.
 RED FIRE (K) Large tall clear bright red. M. 2 for 10c; doz. 40c.
 RED GLORY (Piper) Beautiful heavily ruffled cardinal red. L. 30c.
 RED TORNADO (Ellis) Velvety red, darker throat. L. 30c.
 REVUE (Bill) Tall large flowered prim, perfect placement, early pink and cream. M. 2 for 15c.
 REV. EWBANK. Good porcelain blue, early. L. 2 for 10c.
 RICHARD DIENER (D) Late salmon pink, cream throat. Many open. L. 2 for 10c; M. 3 for 10c.
 RITA BECK (F) Fine tall wide open shell pink, scarlet lines on lower petals. L. 25c; M. 15c.
 ROBT. J. KUNDERD (K) Rich deep ruffled red. Fine. L. 2 for 12c; doz. 50c; M. 2 for 10c; doz. 40c.
 ROMANCE (K) Salmon rose, bordered blue. Odd but very pretty. L. 2 for 10c; doz. 50c; M. 3 for 10c; doz. 30c; 100 \$1.80; No. 5, 100 \$1.00; bts. 1000 80c.
 ROSE ASH (D) Pastel shade. Ashes of roses. Very popular. M. 2 for 10c; doz. 40c.
 ROSEMARY (Bales) Lavender pink. Hair lines of lavender show same color on back as front of flowers. Odd and pretty. L. 2 for 14c; doz. 60c; M. 2 for 10c; doz. 50c; bts. 100 15c.
 ROSE MIST (F) Crushed strawberry, edged buff. Very artistic. L. 15c; 2 for 25c.
 ROYAL LAVENDER (Sch.) Deep lavender, penciled darker on lower petals. Will become a fine commercial. L. 45c; M. 25c.
 RUFFLED AMERICA. Similar to America in color but ruffled and more beautiful. L. 2 for 10c; doz. 50c; 100 \$2.80; M. 3 for 10c; doz. 30c; 100 \$1.80; bts. 100 15c.
 RUFFLED GOLD (Goodrich) Heavily ruffled light yellow. M. 25c; bts. doz. 20c.
 RUBINI. Fine early red cutflower. No. 2, 2 for 10c; doz. 40c; M. 3 for 10c; doz. 30c.
 SALMON BEAUTY (K) Early deep salmon prim, yellow throat. L. 2 for 10c; doz. 40c.
 SANS PARIEL. Apricot pink, white throat. M. 2 for 10c.
 SCARLET WONDER (Cowee's) Enormous scarlet, largest florets of all reds. L. 2 for 12c; doz. 50c; 100 \$3.20; M. 2 for 10c; doz. 40c; 100 \$2.20.
 SEABROOK GEM. Light purple, dark blotch, early. L. 2 for 10c; M. 3 for 10c.
 SIDNEY PLUMMER (Salb.) Good yellow, similar to Schwaben but better. L. 2 for 10c.
 SHEILA (C) Early soft salmon cut flower. Fine. L. 2 for 10c; doz. 40c; 100 \$2.40; No. 3, doz. 30c.
 SMOKY (Hutt.) Same as Sacajawea. Graceful coppery bronze on tall spike. No. 4, 2 for 10c; doz. 40c; bts. 1000 80c.
 SNOW GLORY (K) Exquisitely ruffled pure white. Narrow iris blue lines on lower petals. L. 10c; 3 for 25c; M. 2 for 14c.
 SOUVENIR. Very early dark yellow prim. L. 2 for 10c; doz. 40c; M. doz. 30c.
 SOVEREIGN (Vaughn) An improved Baron Hulot in color and spike. No. 2, 2 for 10c; M. 3 for 10c.
 SPIRIT OF ST. LOUIS. A striking new dark orange of exceptional beauty. Very tall, very early, blooms from bulblets. Perfect placement. M. 15c; 2 for 25c.
 STALWART (Kp.) Large tall wide open cream. Soft yellow in throat. L. 2 for 14c; doz. 60c; M. 2 for 10c; doz. 40c.
 STAR OF THE SEA (Ellis) Tall peach red, brownish throat. M. 25c.
 SULTAN (Crow) A grand deep rosy red or pomegranite purple seedling of Purple Glory. Tall strong healthy grower. No. 4, \$7.50.
 SUNNYMEDE (F) Attractive orange buff. L. 2 for 10c; M. 3 for 10c.
 SUPERBA (C) Very large carmine scarlet. L. 2 for 14c; doz. 60c; M. 2 for 10c; doz. 40c.
 SWEET LAVENDER (C) Handsome early light lavender with purple throat blotch, bordered yellow. L. 2 for 10c; doz. 40c; 100 \$2.40.
 SWEET ROSE (K) Large soft deep rose pink, red throat. A beauty. No. 2, 10c; M. 2 for 14c.
 THE ORCHID (Sprague) Lacinated lavender pink. M. 10c.
 THOS. EDISON (K) Very heavily ruffled deep red. Grand. No. 2, \$2.50; No. 3, \$2.00.
 TIFFANY (Brown) Tall pure white, excellent placement. M. 2 for 10c; doz. 50c.
 TOPAZ (K) Fine salmon buff prim. Very early, soft pastel color. L. 2 for 10c; doz. 40c.
 TWILIGHT (K) Ruffled pinkish creamy yellow, stout spike. L. 2 for 10c; doz. 40c.
 TYCKO ZANG (A) Massive late salmon pink shading to nearly white throat. Blueish sheen over all. Handsome. L. 2 for 10c; doz. 50c; 100 \$3.00; 1000 \$25.00; M. doz. 40c; 100 \$2.40; bts. 1000 80c.

TYRIAN BEAUTY (K) Tall beautiful tyrian rose. L. 2 for 10c; M. 3 for 10c.
VEILCHENBLAU (Pf.) The best stout violet blue. L. 25c; doz. \$2.50; M. 15c; doz. \$1.50; bts. doz. 20c.
WEDGEWOOD (A) Dark rich violet purple No. 4, 20c.
WHITE BUTTERFLY (K) This is the finest all around white prim in existence. Very early, all No. 1 or 2 bulbs throw two fine flower spikes. Placement is fine. Wonderful for sprays. Nearly always a winner in the white prim. class at the shows. No. 2, 2 for 10c; doz. 40c; 100 \$2.80; M. 3 for 10c; doz. 30c; 100 \$1.80; 1000 \$12.00.
WHITE PIGEON (K) Early lily shaped pure white. L. 2 for 10c; doz. 40c.
WILBRINK. Early as Halley. Flesh pink, yellow on lower petals. Fine cut flower. L. 2 for 10c; doz. 40c; 100 \$2.40.
YELLOW TREASURE (A) Clear rich yellow. Coppery old rose in throat. L. 2 for 10c; doz. 40c; 100 \$2.20; M. doz. 30c; 100 \$1.40.

COLLECTIONS

Our collections are all hand made, as orders are shipped out from our regular stock, and are not just junk that we want to get rid of. Don't be afraid of small size bulbs in some of the collections. All will bloom if planted by May 15 to 20, and when mixed in collections with larger sizes will give you blooms over a much longer period from one planting than if all large bulbs are used.

ALL SEASON COLLECTION \$1.00

A high class mixture of 100 bulbs (25 No. 3; 50 No. 4; 25 No. 5) that will give you continuous bloom from mid July till hard frost, if planted by May 15 to 20. All colors in this mixture from pure white, through pink, rose, lavender, purple, yellow and various other shades to blood red. If separately labelled these bulbs would cost \$2.00 to \$3.00, so we might justly call this our "Missionary Collection," for doubtless it will be the beginning for many, who never grew glads before. Remember you get the entire 100 bulbs (20 or more varieties) that with only a little work will be pleasure producers for 75 days, for only \$1.00 postpaid, and you will harvest as many or more than you plant of nice large bulbs to plant again next year. And still more, if you come and get them so we don't have to pay postage on them, we will give you 10 large bulbs extra for your trouble. We never offered so much value for \$1.00 before, but we know dollars go farther now because it takes more labor or more butter eggs or grain to get them, but we know we all need some pleasure along with our work so we have just gone the limit to do something to help you have some fine flowers for your home, church or sick friends.

THE THIRTEEN COLLECTION \$2.00

Do you believe 13 is a lucky number? We do. We would rather have 13 dollars than 12 or 13 glad bulbs than 12, so we offer you 13 each of any 10 kinds separately labelled in the following list of 13 varieties. (130 bulbs in all) for only \$2.00. All No. 4, all will bloom if planted by May 15 to 20. Here is the list. You may have 2 or more 13's of any kinds except Annie Laurie and Longfellow. Annie Laurie, Break O'Day, Carmen Sylva, Crimson Glow, E. B. Williamson, Elizabeth Tabor, Giant Nymph, Longfellow, Marnia, Orange Queen, Quinton, Romance, White Butterfly.

YOUR OWN COLLECTION \$2.00

You may select any \$2.50 worth of the following items for \$2.00. All bulbs 1½ inch and up. Annie Laurie, 2 for 16c; Apricot Glow, 1 for 12c; Capt. Boynton, 2 for 10c; Cardinal Prince, 2 for 14c; Copper Bronze, 2 for 16c; Dr. Bennett, 2 for 14c; Ethelyn, 2 for 10c; Giant Nymph, 2 for 10c; Gloriana, 1 for 10c; Gold Eagle, 2 for 14c; Golden Dream, 1 for 10c; Iwa, 2 for 16c; John T. Pirie, 2 for 16c; Kunderd's Yellow Wonder, 2 for 16c; Longfellow, 2 for 14c; Marnia, 2 for 16c; Minuet, 1 for 20c; Mrs. F. C. Hornberger, 1 for 12c; Mrs. Leon Douglas, 2 for 16c; Mrs. P. W. Sisson, 2 for 18c; Nancy Hanks, 2 for 16c; Orange Queen, 2 for 10c; Primate, 1 for 20c; Purple Queen, 1 for 15c; Romance, 2 for 10c; Tiffany, 2 for 10c; Tycko Zang, 2 for 10c.

IDEAL COLLECTION \$2.75

We offer 100 large bulbs No's. 1, 2 and 3 all colors assorted (more than 25 varieties) for \$2.75. Half of this collection for \$1.50. There will be early, midseason and late kinds in this collection so you will have bloom for two months or more.

SIZES

Bulbs are sized as follows: No. 1 1½ inch or more in diameter. No. 2 1¼ to 1½ in.; No. 3 1 to 1¼ in.; No. 4 ¾ to 1 in.; No. 5 ½ to ¾ in.; No. 6 ¼ to ½. L. means a No. 1 or No. 2 bulb. These will give full size blooms and stalks. M. means No. 3 or No. 4, which will always bloom though not quite so early and usually not so large as 1 and 2. S. means small or No. 5 and No. 6. No. 5 will usually bloom and many No. 6 will also in most kinds but blooms are usually some smaller and not so tall. Varieties differ much, some will bloom finely from small sizes while others will not. L. size will be about half each of No. 1 and No. 2 bulbs. M. will be about half No. 3 and No. 4. S. will usually contain more No. 5 than No. 6 and will usually bloom and make a good size bulb for next year.

BULBLETS

Some bulblets germinate nearly 100% while others may not grow well at all so we can not be responsible for their germination. Buying bulblets is a cheap way of starting, but not always dependable though we get on the average 40 to 50% germination with careful soil preparation if planted early.

SUBSTITUTION

We do not substitute without your permission, only that in the same variety we may give equal or better value in a different size if out of size ordered. If out of variety ordered we return your money unless you give us a second choice. A second choice is often wise as it may save correspondence and we are always liberal in filling second choice items.

INSPECTION AND ROTATION

Our stock has been state inspected and pronounced clean. Many large growers are obliged to rent land outside their home places, often having to go many miles to find suitable soil, because it is found on careful trial that glads should not be grown on the same soil oftener than once in 4 or 5 years for best results. We usually grow 2 to 3 acres each year and have 30 acres of upland sandy loam just right to grow them on so will not have to put them back on same soil for many years and can still grow them on our home place under our personal attention.

CUT FLOWERS BY MAIL

We cut in bud and pack for shipment at 75c a dozen, and we ship postpaid at \$1.00 a dozen up to 500 miles. If distance is short we add more flowers to equalize the less parcel post rate. In other words, you always get your money's worth. Peonies and gladiolus ship well and open up finely on arrival when placed in water.

DELPHINIUMS

This is the most beautiful blue flower for landscape or cut flowers. It is hardy most every where and will live for years if you scatter a few sifted coal ashes over the crowns of the plants in the fall to keep slugs away. We offer young plants of Belladonna, light blue, that will bloom this year (from seed sown in August) at 2 doz. for 50c; 5 doz. for \$1.00, postpaid. We also offer 20 months old clumps that will give fine blooms this year at 4 for \$1.00 postpaid, \$2.75 per doz. postpaid. Less than 4 not prepaid.

HYBRID DELPHINIUMS

We offer the well known Wrexham strain that comes in various shades from the most delicate sky blue, through varying shades of pink to purple and indigo. These are strong 20 months old plants not yet transplanted and will give good blooms this year if planted by May 1. No plants for sale from these Hybrids after May 1.

\$1.00 per doz., postpaid.

PANSY PLANTS

We grow thousands of pansy plants and sell most of them locally, but offer nice strong plants in bud or bloom at 2 doz. for \$1.00, postpaid.

SMITH'S IMPROVED BONNY BEST TOMATO

We have been selecting this tomato for 15 years. We now have a strain that is very early, medium in size always smooth and ripens a beautiful red all over even right up around the stem. We have many customers who drive 10 to 25 miles to get their plants from us every year because it is the smoothest and best all around tomato they ever saw. They say it looks just like the pictures on the catalogues. Fine flavor. Heavy cropper. Seeds from selected fruits, packet 25c. Strong transplanted plants (May 10 to June 15), 3 doz. for \$1.00, postpaid in first 3 zones.

BLEEDING HEART

This fine well known flower will greet you every May with long graceful stems of heart-shaped bright pink flowers. Roots planted in early spring will bloom in a few weeks. It does well anywhere even in shady places. Roots 75c each, 3 for \$2.00, postpaid.

PEONIES AND IRIS

We grow over 90 varieties of the best standard and new peonies and 50 varieties of iris. Free price list to anyone interested.

AMERICAN GLADIOLUS SOCIETY

The American Gladiolus Society publishes a monthly magazine devoted entirely to the growing and care of gladiolus, description of new varieties, etc. The dues are \$2.00 a year which includes the magazine for the year. Better join and keep posted on the new things in the glad world. Send the \$2.00 to Roscoe Huff, Sec'y., Goshen, Indiana. In 1930 the gladiolus growers of Minnesota organized a Minnesota Gladiolus Society and held a show in August in Minneapolis. The 1931 show will also be held in August. Annual dues \$2.00 or \$1.00 if you hold regular American Gladiolus Society membership.

The Flower Grower, Calcium, N. Y., is the best all around flower magazine in America. Subscription price is \$2.00 per year and well worth it.

REGISTERED JERSEY CATTLE

We have a small herd of tuberculin tested Jerseys. Our herd is Federal accredited. We never had a reactor. Our average test last year in the Dairy Herd Improvement Association was 6. We occasionally have a cow, heifer or sire for sale. If interested write or better yet come and see us.

LAST BUT NOT LEAST

For the past five years we have written a few words about the youngest member of the family Miss Dorene—now most 18—who is usually flower saleslady much of the summer time. She kind of wanted daddy to omit it this year but it has become sort of a habit now so is a little hard to break. She is attending our state agricultural school (her second year) fitting herself for 4-H Club leadership work. She has been a 4-H girl for 5 years. In 1928 she won a trip to the state fair in canning work, in 1929 in Home Beautification work and in 1930 in Dairy Calf club work. In 1930 she and her team mate Irma Reineke of Morristown selected as their demonstration subject "Ice cream making in the home" on which they won championship at the state fair over 12 teams in dairy production and grand championship over all agricultural 4-H demonstrations with over 40 teams competing. This winning gave them a free trip to the National Dairy Show in October 1930 at St. Louis, where they won National Championship. They have had other honors accorded them as the result of their winnings but we must stop here for fear of being accused of boasting. We will close by saying all these honors have not made her a bit puffed up and she will still be flower girl this summer and give all customers and visitors the same courteous treatment as in past summers. Yours for fine flowers.

C. H. SMITH

Reference: Citizen's National Bank, Faribault, Minnesota.

